Roger Harvey Follett Access Solutions Director



Roger Harvey focuses on providing accessible and affordable academic solutions for campuses. He takes Follett's market leader status seriously, consistently evolving programs and offerings to become more impactful.

Inspired by seeing students grow, Roger is highly motivated to help students gain momentum in their academic careers. He eliminates barriers to securing a degree by saving students time and money while advancing them on the path to lifelong success.

Roger appreciates how Follett lives its values – growing by empowering others and granting access to formative experiences and programs. As an adaptive and solutions-driven leader, Roger enjoys helping campus partners make informed decisions founded in data.

Prior to his Director role, Roger navigated pandemic-related challenges as a Regional Manager by coaching teams, successfully maintaining relationships, and containing costs to deliver over \$10M revenue growth despite dramatic market fluctuations.

As a Store Manager, Roger's negotiations with publishers enabled the successful launch of Follett's inclusive access program. He ensured the program aligned with campus requirements without sacrificing service excellence. He also fostered relationships that set the stage for next-level growth.